Do you need an NP?

What is the Clinical and/or Process issue?

Examples:
- Throughput
- Non-teaching
- Inc. Volumes
- New service
- Inc. Procedures
- Lost revenue

Is the NP the only person able to resolve the issue?

Core Competencies:
- Assess
- Diagnose
- Order
- Prescribe
- Procedures
- Bill

How much will it cost? Who will pay? ROI

Analysis of:
- Proforma
- Payor Mix
- Salary support
- Productivity measures
- Faculty Status

Next Steps

Create Position

- Acquire formal approval
- Develop job description
- Determine salary source
- Develop MOU
- Appoint accountable parties

Contact Director of Center for Advanced Practice Nursing for Practice Analysis.